Dear Friends,

When our 2020 fiscal year began in October 2019, we had little idea where it would take us. It began with us considering new sites, expanding programming, and enhancing the facilities to better serve. However, in March 2020, the pandemic and shutdown shifted many things. Demand for our core services grew alongside requests for immediate and urgent support with issues such as food and PPE. Throughout this time, we remained connected, grounded in our mission and purpose, and driven to serve.

As the Interim President & CEO, I am pleased to share this report, which highlights several key events and accomplishments from the year, as well as noting those who partnered with us to make it all possible. We are grateful to so many in our community — individuals, families, businesses, partners, and many other stakeholders — for investing in us and our mission. We remain steadfast in our commitment to ending poverty in our region and collaborating with each of you in that effort.

May we continue to work together for the urgent change needed for many in our community.

Amy Javaid
Interim President & CEO
Everyone is welcome at A Wider Circle. Compassion, dignity, and an emphasis on building human connection are at the core of how we serve. We meet each of our clients where they are — identifying challenges, providing comprehensive support, and pursuing solutions together.

While the past year has been one of both challenge and opportunity, through it all, the hallmark of our programming has remained our holistic approach. This approach allows us to serve as a trusted resource for our clients, many of whom were disproportionately impacted by the pandemic. During this time, our ability to respond quickly and effectively to emerging needs allowed us to offer impactful services that supported the social safety net of the entire region.
Children and Adults served in FY2020

11,239
Served through Essential Support

10-15
Homes furnished per day

1,384
Served through Workforce Development

THE HOLIDAYS

300
Families served with meals on Thanksgiving

214
Families sponsored with holiday gifts

7,798
Toys gifted
“You believed in me and you listened to all my troubles when I lived in a homeless shelter with my two children. You treated me with respect and dignity. I have gained a bachelor’s degree in healthcare administration. I am now enrolled again to achieve a master’s degree in healthcare administration. In a few months, I will be graduating.”

- Rosetta

“My experience with A Wider Circle has been amazing. I’ve found this organization to be very supportive, especially being able to receive guidance from Adam and him helping me make career connections that I may not have been able to make on my own. Being able to have access to a service like this that has a strong sense of community has helped me feel more motivation for my future, and it has added hope during a time when the world as a whole felt hopeless. I’m truly thankful to be a part of this community.”

- Siera

“I have been a participant with the program from the very beginning. This program has been very rewarding. I enjoy the monthly gatherings, the help with resumes, and the Saturday workshops where I learned a lot of new things. [Some workshops include] job lead workshops, networking workshops and I have had the opportunity to have a Job Coach. In the remaining years, I would like to focus on finding a new job so that I don’t have to work two jobs and return back to college to get my bachelor’s degree. I still have a lot to complete and [I am] up for the challenge, but with the help of the A Wider Circle staff, I will achieve it.”

- Kathy
In December 2019, the DC Child and Family Services Agency’s Families First DC initiative selected A Wider Circle to create a Family Success Center in the Washington Highlands community, where we currently have a Neighborhood Partnerships site.

Starting in October 2020, we began offering programming that aligns with CFSA’s family strengthening goals, while continuing to offer our existing programming to residents.

We are currently renovating our space at 400 Atlantic Street SE, and we look forward to welcoming residents in the coming year once it is safe to do so.
PIVOTING DURING COVID

Since the start of the COVID-19 crisis, we worked above and beyond our normal services to address urgent and emergency needs expressed by those we serve.

FOOD PROVISION:
- 10,000 hot meals with World Central Kitchen
- 200 weekly food bundles with DC Central Kitchen
- 1,000+ food bundles with Sibley Memorial Hospital

PPE:
Masks generously donated by:
- Lifebridge Health, Inc.
- Sibley Memorial Hospital
- Soteria International
- CareFirst

TRANSPORTATION ACCESS:
- 80 residents provided with Lyft ride credits for food and emergency needs
Our volunteers are always eager to support those we serve. And this year, even in the midst of a global pandemic, was no exception. In addition to helping collect and distribute donations of furniture and professional clothing, volunteers in FY2020 assembled care packages, delivered fresh produce to families in need, and continued to virtually support jobseekers.

Thank you to all of our volunteers for supporting us with your time and energy. We could not serve fully without your commitment, dedication, and support.
“I’m fortunate to have a long and fulfilling career in the non-profit sector. As a Job Coach, A Wider Circle gives me a rewarding opportunity to “pay it forward” by sharing my skills and supporting its clients in ways that others helped me to succeed.”

- Kathleen

“Everyone has skills, knowledge, and experience that will benefit A Wider Circle’s mission. Any amount of time that can be devoted to volunteering will make an impact. The ‘engine’ is volunteers, and [A Wider Circle] is outstanding in recognizing and conveying appreciation for the contributions of volunteers.”

- Scott

“A Wider Circle has been a valued touchstone this past year. It has served as a safe and productive space for professional enhancement and networking, while also meeting the social needs, the human needs, of the participants. I have learned so much from this very diverse cohort of people, and am grateful to [A Wider Circle] for making it possible.”

- Julie
2020 RACE TO END POVERTY

In 2020, our Race to End Poverty went virtual! From April 16 to May 16, participants ran, walked, worked out, and engaged with the community to support the work of A Wider Circle.

1,100 participants
34 states
One month of fun!

The final day of the race saw hundreds complete a 5K. Congrats to all who participated and made this event so successful!

2020 COMMUNITY BALL

On Saturday, September 26, 2020, we held our first ever Virtual Community Ball. Our honorees for 2020 were DC Mayor Muriel Bowser, U.S. Senator Dick Durbin, Maryland State Senator Will Smith, and Marriott International, Inc. President and CEO Arne Sorenson, with special guest U.S. Senator Tim Scott. All of our honorees helped us highlight the need to serve those in poverty with all of our creativity and commitment.

Though we could not be in the same room, the spirit of A Wider Circle and the spirit of giving once again permeated the event. The virtual format allowed people from across the country to tune in to hear from multiple individuals we serve and see footage from our various sites. The funds raised at the Virtual Community Ball allowed us to furnish 700 homes. That means 2,800 additional children and adults were able to sleep in beds, eat with their families around a dining room table, and relax on furniture, with the home essentials everyone deserves.
SUPPORTERS

We are thankful to all who supported our work in FY2020, and recognize below those whose donations were $5,000 and above.

123 Junk
The 5801 Foundation, Inc.
Greg and Cindy Abell
AECW Fund of the Community Foundation for a Greater Richmond
AFSCME
Anne Albright
Alfred Street Baptist Church
Alice Shaver Foundation
American Petroleum Institute
Ammerman Family Foundation
Amenberg Foundation
Ascienzo Family Foundation
Astris Finance
AT&T
Jody and Stephen Aucamp
Avalon Bay Communities, Inc.
Avi Foundation Inc.
David and Naomi Balto
Bank Director
The Bauer Family
BB&T Bank
Bobbie Bailey Foundation, Inc.
Constance Bernard
Dick and Mimi Bergel
Constance Bernard
Bognet Construction
The Boye Foundation
The Bozzuto Group
The Honorable Ann W. Brown
Erica and Andrew Brown
Wendy and Jeff Brueggeman
Rita and Stephen Burks
Rick and Laurie Calder
Capital One
The Capitol Hill Community Foundation
Carl M. Freeman Foundation
Chain Bridge Bank
Caroline Chambers
The Chevy Chase Land Company
Chevy Chase United Methodist Church
CleanChoice Energy
Nancy and Martin Cohen
Theodore and Trista Colbert
Jonathan Coleman and Jennifer Cooper
Comcast Corporation
Community Vision Inc.
David and Mikel Blair Family Foundation
Mitchell E. Davis, MD
DDC Public Affairs
Joseph Deal
Deloitte
Discovery, Inc.
The Durbin Family
James and Linda Darling
The E. Bryce and Harriet Alpern Foundation
The Earnest and Rose Samuels Foundation
Pamela and Richard Feinstein
Andrew and Elizabeth Frenzel
James Ferguson
First National Bank
Fit for Purpose Ministry, Inc.
Carole and Barry Forman
Foulger-Pratt Development, LLC
James and Deborah Freis
Adena and Mike Friedman
George Preston Marshall Foundation
Judith Gillespie and Samuel Krislov
Gordimer Family
Gott Foundation
The Greater Washington Community Foundation
Randy and Don Greenberg
Alisha and Sean Griffey
Pat Gross
Halmar International, LLC
Stuart and Beverly Kay Halpert
William Haselden
Jessie Harris
Heidi Henning
Henshel Foundation
Patti Henshel
HMSHost Foundation
Matt Hodgson
Sari Hornstein
Victor and Diane Hoskins
Hunton Andrews Kurth LLP
Institution Recycling Network
The J. Willard and Alice S. Marriott Foundation
JBG Smith
The John G. and Jean R. Gosnell Foundation
Johnson & Johnson Services, Inc.
Johnson Family Foundation
The Joseph E. and Marjorie B. Jones Foundation
The Judge Family
Davida and Andrew Kales
Linda and Robert Katcher
Andrew and Ariane Katz
Chintimini Keith
Brian Kennedy
Maria Kenny
Terry Kenny
Lainoff Family Foundation
Greg Lailey and Constance Minner
Lanigan, Ryan, Malcolm & Doyle, PC
William Lawrence
Bob and Ellen Leibenukt
Leonard & Hilda Kaplan Charitable Foundation
Pam Loprest and Hugh Courtney
Marcena Love
Tamera Luzzatto
Joseph and Lisa Maestas
Edward and Hilda Maibach
William Mallon and Debbie Boger
Marriott International, Inc.
The Max and Victoria Dreyfus Foundation Inc.
The Mary Foundation
E.S. Metcalf
JA Metcalf
MGM Resorts International
Laura and Kevin Miller
Bob Moran
The Morrison & Foerster Foundation
Morrison & Foerster LLP
Brady Construction
The Nemec Family Foundation
Network for Good
NFL Players Association
Northrop Grumman Systems Corp.
Janet and Robert Olding
Open Society Institute
Pepco, an Exelon Company
PepsiCo, Inc.
Miriam Perlberg
Petit Family Charitable Foundation
The Phiute Foundation
Pam L. Graham Fund
Phillips 66
PM-Andrew C. Marino Family Trust
PNC Foundation
Qualcomm Foundation
Frances Raynor and Craig Hillman
Claire Reade and Earl Steinberg
The Richard E. and Nancy P. Marriott Foundation
Robert P. and Arlene R. Kogod Family Foundation
Sally Roffman
Sheryl and Gary Rosenbaum
The Rosenfeld Rumford Steckler Family Foundation
Rotary Foundation of Washington DC
Louis and Adrienne Sacks
Sanders Foundation
Schifrin Foundation
The Scott and Patrice Brickman Family Foundation
Michel Segal
Share Fund
Max and Betty Shevitz
ShorerPoint, Inc.
Sidgmore Family Foundation
Paula Silverman
Douglas and Carol Steenland
Lisa Stransky
Mary and Paul Sullivan
TD Bank
TD Charitable Foundation
TowersCares Foundation
Trust Foundation
U.S. Chamber of Commerce Foundation
U.S. Chamber of Commerce Global Energy Institute
US Bank Foundation
Marisa Van Saanen
Venable Foundation, Inc.
Washington Fine Properties, LLC
Washington Gas
Washington Nationals Philanthropies
Christine Weisner
Wells Fargo Foundation
Laura Wertheimer and Andrew Pincus
Peggy and Mark White
Jeff and Kathleen Wilks
Willco Construction Company
William S. Abell Foundation
Allan and Wendy Williams
Bruce Wilson
The Wolpoff Family Foundation
World Bank Community Connections Fund
Hans and Ginny Wydler
## Statement of Financial Position

**A Wider Circle, Inc.**  
**Statement of Financial Position**  
As of September 30, 2020

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,695,967</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certificate of deposits</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued interest receivable</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants receivable and promises to give</td>
<td>141,552</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investments</td>
<td>55,462</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inventory of furniture, home goods and clothes</td>
<td>234,648</td>
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<td></td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>22,477</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>$2,149,906</td>
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<td></td>
</tr>
<tr>
<td><strong>PROPERTY AND EQUIPMENT</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land and building</td>
<td>4,367,472</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Building improvements</td>
<td>878,167</td>
<td></td>
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<tr>
<td>Furniture, fixtures and equipment</td>
<td>137,906</td>
<td></td>
<td></td>
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<tr>
<td>Vehicles</td>
<td>436,490</td>
<td></td>
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<tr>
<td><strong>Less: accumulated depreciation</strong></td>
<td>5,819,035</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>5,139,032</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>OTHER ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants receivable and promised to give (net of current)</td>
<td>100,000</td>
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<td></td>
</tr>
<tr>
<td>Deposits</td>
<td>10,070</td>
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</tr>
<tr>
<td><strong>Total other assets</strong></td>
<td>110,070</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$7,399,008</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITY AND NET ASSETS</th>
<th>WITHOUT DONOR RESTRICTIONS</th>
<th>WITH DONOR RESTRICTIONS</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable - trade</td>
<td>$124,737</td>
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<tr>
<td>Accrued expenses</td>
<td>29,032</td>
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<tr>
<td>Mortgage and notes payable - current</td>
<td>677,234</td>
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</tr>
<tr>
<td>Deferred income</td>
<td>138,431</td>
<td></td>
<td></td>
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<tr>
<td>Security deposits payable</td>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td>969,434</td>
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<tr>
<td><strong>LONG-TERM LIABILITIES</strong></td>
<td></td>
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</tr>
<tr>
<td>Mortgage and notes payable,less current proportion</td>
<td>2,414,654</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3,384,088</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>With Donor Restrictions</td>
<td>221,002</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>2,726,923</td>
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<tr>
<td>Operating</td>
<td>2,066,995</td>
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</tr>
<tr>
<td>Board designated - operating reserve</td>
<td>3,793,918</td>
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</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>4,014,920</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$7,399,008</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**A Wider Circle, Inc.**
**STATEMENT OF FUNCTIONAL EXPENSES**
**As of September 30, 2020**

<table>
<thead>
<tr>
<th></th>
<th>Program Services</th>
<th>Management &amp; General</th>
<th>Fundraising</th>
<th>Total Support</th>
<th>Functional Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$2,783,777</td>
<td>$130,043</td>
<td>$197,725</td>
<td>$327,768</td>
<td>$3,111,545</td>
</tr>
<tr>
<td>Payroll taxes</td>
<td>218,192</td>
<td>10,216</td>
<td>15,533</td>
<td>25,749</td>
<td>243,941</td>
</tr>
<tr>
<td>Benefits</td>
<td>115,748</td>
<td>5,419</td>
<td>8,240</td>
<td>13,659</td>
<td>129,407</td>
</tr>
<tr>
<td>Total payroll-related costs</td>
<td>3,117,717</td>
<td>145,678</td>
<td>221,498</td>
<td>367,176</td>
<td>3,484,893</td>
</tr>
<tr>
<td>Furniture &amp; household supplies</td>
<td>13,935,064</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>13,935,064</td>
</tr>
<tr>
<td>Legal &amp; professional</td>
<td>224,627</td>
<td>11,367</td>
<td>58,139</td>
<td>69,506</td>
<td>294,133</td>
</tr>
<tr>
<td>Rent &amp; occupancy expenses</td>
<td>217,244</td>
<td>743</td>
<td>733</td>
<td>1,476</td>
<td>218,720</td>
</tr>
<tr>
<td>Community outreach &amp; supplies</td>
<td>104,725</td>
<td>6,585</td>
<td>4,484</td>
<td>11,069</td>
<td>115,794</td>
</tr>
<tr>
<td>Depreciation &amp; amortization</td>
<td>99,572</td>
<td>4,662</td>
<td>7,088</td>
<td>11,750</td>
<td>111,322</td>
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<tr>
<td>Interest</td>
<td>109,762</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>109,762</td>
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<tr>
<td>Technology, internet &amp; web expenses</td>
<td>94,404</td>
<td>4,164</td>
<td>8,288</td>
<td>12,452</td>
<td>106,856</td>
</tr>
<tr>
<td>Printing &amp; reproduction</td>
<td>18,909</td>
<td>-</td>
<td>68,645</td>
<td>68,645</td>
<td>87,554</td>
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<tr>
<td>Insurance</td>
<td>74,592</td>
<td>6,598</td>
<td>778</td>
<td>7,376</td>
<td>81,968</td>
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<tr>
<td>Fees</td>
<td>23,424</td>
<td>39,754</td>
<td>11,612</td>
<td>51,366</td>
<td>74,790</td>
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<tr>
<td>Postage &amp; delivery</td>
<td>278</td>
<td>1,102</td>
<td>49,730</td>
<td>50,832</td>
<td>51,110</td>
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<tr>
<td>Telephone</td>
<td>33,426</td>
<td>834</td>
<td>349</td>
<td>1,183</td>
<td>34,609</td>
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<td>Staff development</td>
<td>13,750</td>
<td>1,810</td>
<td>473</td>
<td>2,283</td>
<td>16,033</td>
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<tr>
<td>Travel</td>
<td>10,239</td>
<td>25</td>
<td>212</td>
<td>237</td>
<td>10,476</td>
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<tr>
<td>Dues &amp; membership</td>
<td>6,500</td>
<td>-</td>
<td>673</td>
<td>673</td>
<td>7,173</td>
</tr>
<tr>
<td>Family assistance</td>
<td>5,267</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>5,267</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>-</td>
<td>9,030</td>
<td>-</td>
<td>9,030</td>
<td>9,030</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td><strong>$18,089,500</strong></td>
<td><strong>$232,352</strong></td>
<td><strong>$432,702</strong></td>
<td><strong>$665,054</strong></td>
<td><strong>$18,754,554</strong></td>
</tr>
</tbody>
</table>
MARTY DURBIN, Chair
JOE JUDGE, Vice Chair
JASON DAHL, Treasurer
DAVID WHITE, Secretary
MARK BERGEL, Founder, ex-officio member
PAM FEINSTEIN, Past Chair
MATTHEW POFFENROTH, Medical Advisor
STEPHEN AUCAMP
ERIKA BAKKAR
AL DOMINICK
AMIRA EL-GAWLY
SEAN FROMM
DERIECE HARRINGTON
CHINTIMINI KEITH
BRIAN KENNEDY
TERRENCE KENNY
ALFRED MOTTUR
JOANNA SMITH-RAMANI
ALLISON SOLOMON
STEVE H. STATON
LISA STRANSKY
BILL STRATHMANN
DAVID WALKER
JIM WALSH
KATHLEEN WILKS
SHAWN YANCY

BOARD OF DIRECTORS

as of September 30, 2020
CONTACT
301.608.3504
contact@awidercircle.org
www.awidercircle.org

Center for Community Service
9159 Brookville Road
Silver Spring, MD 20910

Mailing Address
10325 Kensington Parkway #70
Kensington, MD 20895

A WIDER CIRCLE